



August 16, 2018

Board of Directors
Ventura Regional Sanitation District
Ventura, California

APPROVAL OF PROPOSED CONTRACT NO. 18-008 WITH WECK LABORATORIES, INC. FOR LABORATORY SERVICES

RECOMMENDATION

Approve, and authorize the Board Chair to sign, proposed Contract No. 18-008 with Weck Laboratories, Inc. for laboratory services in an amount not to exceed \$130,000.

FISCAL IMPACT

The funding for this contract is included in the adopted FY2018-19 District budget under account codes 25-210-52155-[various], 25-401-52155-400301, 25-451-52155-400803, 25-452-52155-400801, 25-453-52155-400805, 25-410-52155-411500.

BACKGROUND/ANALYSIS

Weck Laboratories, Inc. has been providing analytical testing services for the District for several years and are an experienced laboratory with the size and resources to fulfill the water permit requirements of the District's many water/wastewater clients, as well as the District's own permits within the solid waste division. It is vital to the District to work with a laboratory that has the resources to satisfy these requirements.

Due to its broad experience in the water quality field in the State of California and its expensive experience with the District, staff followed Part III, Section 302 (Supplies, Equipment & Services Purchasing Procedure; Negotiated Procurement) of Purchasing Resolution No. 89-13 to procure these services.


This letter and the associated contract have been reviewed by Legal Counsel as to form.

If you should have any questions or need additional information, please contact me at (805) 658-4679 or via email at MattBaumgardner@vrsd.com.



MATT BAUMGARDNER, DIRECTOR OF OPERATIONS

APPROVED FOR FUNDS AVAILABLE:



Regina Williams, Interim Director of Finance

APPROVED FOR AUGUST 16, 2018 AGENDA:



Chris Theisen, General Manager

Attachments: 1. Proposed Contract No. 18-008

**VENTURA REGIONAL SANITATION DISTRICT
CONTRACT NO. 18-008**

**AGREEMENT FOR LABORATORY SERVICES
BETWEEN
VENTURA REGIONAL SANITATION DISTRICT
AND
WECK LABORATORIES, INC.**

THIS AGREEMENT is made and entered into this ____ day of _____ 2018, by and between the VENTURA REGIONAL SANITATION DISTRICT, a public agency formed pursuant to California Health & Safety Code Section 4700 et seq. ("DISTRICT") and WECK LABORATORIES, INC., a California Corporation ("CONTRACTOR"). Together, CONTRACTOR and DISTRICT shall be referred to herein as Parties.

RECITALS

A. DISTRICT has a need for analytical environmental laboratory analysis services in support of its work for its water and wastewater customers.

B. CONTRACTOR represents that it has the expertise and experience to provide such laboratory analysis services to the DISTRICT as a part of its water and wastewater operations.

C. DISTRICT has selected CONTRACTOR, based upon the above representations and in conformance with the negotiated procurement provisions of Section 403 or DISTRICT's Purchasing Resolution No. 89-13, to provide laboratory analysis services.

E. Parties, based upon the valuable and mutual consideration set forth below and the recitals above, agree to enter into and to abide by this Agreement's terms and conditions as set forth herein.

AGREEMENT

ARTICLE 1: WORK STATEMENT/SCOPE OF SERVICES

A. CONTRACTOR shall provide the laboratory analysis services to the DISTRICT as described in the STATEMENT OF WORK & RATE SHEET, which is attached as Exhibit "A" to this Agreement and incorporated herein by reference.

B. CONTRACTOR shall use its best professional efforts in providing laboratory analysis services to DISTRICT and shall cooperate fully with DISTRICT and provide DISTRICT with all available information and assistance in relation to Exhibit "A."

C. CONTRACTOR shall begin work, as needed, immediately after the Agreement is signed by both Parties.

D. All work shall be done in a diligent and professional manner to DISTRICT's satisfaction.

ARTICLE 2: TERM OF CONTRACT

Unless otherwise earlier terminated, this Agreement shall continue in force until the services specified herein have been fully performed. Upon execution of this Agreement by both Parties, CONTRACTOR shall diligently pursue work to assure completion on a timely basis. Unless otherwise extended in writing by both Parties, this contract shall automatically terminate on June 30, 2019.

ARTICLE 3: INDEPENDENT CONTRACTOR RELATIONSHIP

A. It is expressly understood between the Parties that no employee/employer relationship is intended, the relationship of CONTRACTOR to DISTRICT being that of an independent contractor. DISTRICT shall not be required to make any payroll deductions or provide Workers' Compensation Insurance coverage or health benefits to CONTRACTOR.

B. CONTRACTOR is solely responsible for selecting the means, methods and procedures for performing its services hereunder as assigned by DISTRICT and for coordinating all portions of the work so the result will be satisfactory to the DISTRICT. CONTRACTOR will supply all tools and instrumentalities required to perform its services under this Agreement.

C. CONTRACTOR, pursuant to this Agreement, is rendering professional services only and any payments made to it are compensation solely for such services as it may provide and render, and recommendations it may make in the performance of services.

ARTICLE 4: CONFIDENTIAL RELATIONSHIP AND OWNERSHIP OF DOCUMENTS

A. CONTRACTOR agrees that all dealings of the Parties under this Agreement shall be confidential and no report, data, information or communication developed, prepared or assembled by CONTRACTOR under this Agreement, or any information made available to CONTRACTOR by DISTRICT, shall be revealed, disseminated or made available by CONTRACTOR to any person or entity other than DISTRICT without the prior written consent of DISTRICT. All data, calculations, drawings and other documents developed, prepared, completed or acquired by CONTRACTOR during the performance of its services hereunder shall be given or turned over to DISTRICT upon termination of this Agreement.

B. CONTRACTOR shall provide copies of original source electronic files (i.e., Microsoft Word or Excel files, digital photos, videos, etc.) of all work completed as part of this Contract. Such files shall not be protected, encrypted or otherwise have their access restricted. Standard report deliverables (PDF/Excel) are included in the prices quoted in Exhibit A. Raw data files will be provided at an extra charge.

C. Any and all documents, reports, surveys, data compilation, interview results or records produced pursuant to this Agreement by the CONTRACTOR shall be the property of the DISTRICT and under the ownership of the DISTRICT.

ARTICLE 5: PAYMENT TO CONTRACTOR

A. In consideration of CONTRACTOR's performance of services as described herein, DISTRICT shall pay CONTRACTOR fees for its services according to the schedule of rates set forth in Exhibit "A" attached and incorporated by reference herein. DISTRICT shall review and approve CONTRACTOR's invoices for accuracy and agree with CONTRACTOR on any adjustments that may be appropriate. Such approvals shall not be unreasonably withheld. DISTRICT shall pay CONTRACTOR for all approved work and materials within thirty (30) days of agreement on the amount of the invoice. In the event of disagreement with CONTRACTOR on adjustments or disallowances, said amounts and disputes shall be withheld until resolved. Upon resolution of the disagreements, payment of the approved amount shall be made within thirty (30) days after deducting therefrom all previous payments and all sums to be retained under the terms of the agreement.

B. Total fees or compensation to be paid by DISTRICT to CONTRACTOR for CONTRACTOR's services described herein shall not exceed \$130,000 without a mutually acceptable, written amendment hereto.

ARTICLE 6: DISTRICT'S RIGHTS

CONTRACTOR specifically acknowledges and agrees that DISTRICT may terminate CONTRACTOR's services at any time with or without cause, regardless of whether CONTRACTOR's services or the Project are completed. Any termination or any special instructions hereunder from DISTRICT shall be made in writing. In the event of such termination, CONTRACTOR shall have the right to expend additional time (not to exceed 10% of the total fees payable under this Agreement) to assemble the work in progress for the purpose of proper filing and closing the job. Such additional time shall not increase CONTRACTOR's total compensation beyond the maximum stated in Article 5.

ARTICLE 7: INDEMNIFICATION AND HOLD HARMLESS

CONTRACTOR agrees to defend, indemnify and hold harmless DISTRICT and its officers, and employees, from and against any and all liability, damages, costs, losses, claims and expenses, resulting from or connected with CONTRACTOR's negligent performance of this Agreement (including, but not limited to such liability, cost, damage, loss, claim or expense arising from the death of or injury to, or damage to property of CONTRACTOR, DISTRICT, or their respective employees or agents), except to the extent that such liability, damages, costs, losses, claims or expenses are caused by the negligent or wrongful acts or omissions of DISTRICT or any of its agents or employees.

ARTICLE 8: INSURANCE

CONTRACTOR shall provide and keep in effect during the term of this Agreement insurance as follows:

- A. Workers' Compensation and Employer's Liability policies in accordance with and as required by applicable laws.
- B. Commercial General Liability policies with combined single limit coverage of at least \$1,000,000 for any personal injury, death, or property damage.
- C. Comprehensive Automobile Liability policies with combined single limit coverage of at least \$1,000,000 for personal injury, death, or property damage.

CONTRACTOR shall provide certificates of such insurance to DISTRICT prior to the start of work. Said certificates shall specifically provide that: (1) DISTRICT is an additional insured for the coverage in Items B and C above; (2) any other insurance coverage applicable to the loss shall be deemed excess coverage and CONTRACTOR's insurance shall be primary for the coverage in Items B and C above; and (3) such insurance shall not be terminated or canceled without thirty (30) days' prior written notice having been given DISTRICT at its address set forth in this Agreement.

ARTICLE 9: ASSIGNMENT AND DELEGATION

This Agreement is a personal service contract and the contracted work hereunder shall not be assigned or delegated by CONTRACTOR to any person or entity without the prior written consent of DISTRICT.

ARTICLE 10: AUTHORITY TO EXECUTE AGREEMENT

Both DISTRICT and CONTRACTOR do covenant that each individual executing this Agreement on behalf of each Party is a person duly authorized and empowered to execute Agreements for such Party.

ARTICLE 11: NO WAIVER

No failure or delay by DISTRICT in asserting any of DISTRICT's rights and remedies as to any default of CONTRACTOR shall operate as a waiver of the default, of any subsequent or other default by CONTRACTOR, or of any of DISTRICT's rights or remedies. No such delay shall deprive DISTRICT of

its right to institute and maintain any action or proceeding which may be necessary to protect, assert or enforce any rights or remedies arising out of this Agreement or the performance of this Agreement.

ARTICLE 12: PARTIAL INVALIDITY

If any term, covenant, condition, or provision of this Agreement is found by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions hereof shall remain in full force and effect, and shall in no way be affected, impaired, or invalidated thereby.

ARTICLE 13: MODIFICATION

No alteration or amendment of the terms of this Agreement shall be valid unless made in writing and signed by the Parties. No oral understanding or agreement not incorporated herein shall be binding on any of the Parties.

ARTICLE 14: CALIFORNIA LAW; VENUE

This Agreement shall be interpreted and construed pursuant to the laws of the State of California. This Agreement shall be governed by the Uniform Commercial Code of the State of California, as amended. The Parties agree that should litigation arising from this Agreement be commenced within California, such litigation shall occur within a court of competent jurisdiction within the County of Ventura.

ARTICLE 15: COMPLIANCE WITH LAWS

CONTRACTOR shall be solely responsible for giving all notices and complying with all applicable laws, ordinances, rules, regulations, and lawful orders of any public authority relating to CONTRACTOR's work, the safety of the persons or property involved, and their protection from damage or injury.

ARTICLE 16: FORCE MAJEURE

Neither CONTRACTOR nor DISTRICT shall be liable or deemed to be in default for any delay or failure in performance under this Agreement due to interruption of services resulting, directly or indirectly, from acts of God, civil or military authority, acts of public enemy, war, strikes, labor disputes, shortages of suitable parts, materials, labor or transportation, or any similar cause beyond the reasonable control of CONTRACTOR or DISTRICT.

ARTICLE 17: DISPUTE RESOLUTION

In the event that CONTRACTOR and DISTRICT have a dispute concerning the payment of sums pursuant to their Contract, the Parties agree to be governed by Public Contracts Code Section 20104, et seq. In the event of such dispute, CONTRACTOR shall file a written claim with DISTRICT. DISTRICT shall respond in writing within forty-five (45) days or, within thirty (30) days request additional documentation and respond within fifteen (15) days after said request.

ARTICLE 18: NOTICES

All notices or other official correspondence relating to this Agreement shall be made by depositing the same as first-class, postage-paid mail addressed as follows:

To CONTRACTOR: Alfredo Pierri, President
WECK LABORATORIES, INC.
14859 Clark Ave.
City of Industry, CA 91745

To DISTRICT: Finance & Administration
VENTURA REGIONAL SANITATION DISTRICT
1001 Partridge Drive, Suite 150
Ventura, CA 93003-0704

or to such other address as either Party may designate hereinafter in writing delivered to the other Party. All notices shall be deemed to have been received three (3) days after mailing.

ARTICLE 19: EXECUTION IN COUNTERPARTS

This Agreement may be executed in one or more counterparts which, taken together, shall be deemed one and the same document. The Parties' signatures to this Agreement transmitted by facsimile or electronic mail transmission shall be deemed binding.

IN WITNESS WHEREOF, the parties have executed this Agreement on the day and year first set forth above.

VENTURA REGIONAL
SANITATION DISTRICT

WECK LABORATORIES, INC.

By _____
JAMES MONAHAN
Chairman, Board of Directors

By  _____
ALFREDO PIERRI
President, Lab Director

ATTEST:

By _____
JULIET RODRIGUEZ
Clerk of the Board

APPROVED AS TO FORM:
ARNOLD, LAROCHELLE,
MATHEWS, VANCONAS & ZIRBEL, LLP

By _____
ROBERT N. KWONG
Legal Counsel for District

APPROVED AS TO ADMINISTRATION:

By _____
CHRIS THEISEN
General Manager

EXHIBIT A

STATEMENT OF WORK & RATE SHEET

The following, subject to DISTRICT modification, deletion or addition, specifies the work statement and scope of work to be performed by CONTRACTOR for this Agreement and the rates to be charged in connection with CONTRACTOR's delivery of laboratory analysis services to DISTRICT.

STATEMENT OF WORK

- 1) CONTRACTOR shall use test methods that are based on regulatory matrix monitoring/reporting requirements which shall include, but is not limited to, title 40, Code of Federal Regulations (CFR), Parts 136 & 141 and EPA SW 846, 22 CCR 64811).
- 2) CONTRACTOR shall use test methods that conform to reporting and accreditation conditions of the California Environmental Laboratory Accreditation Program (Title 22, Division 4, Chapter 19, Article 6 *Required Test Methods*).
- 3) CONTRACTOR shall maintain California State Water Board, Environmental Laboratory Accreditation Program (ELAP) certification (Certificate no. 1132) and National Environmental Laboratory Accreditation Program (NELAP) certification (Certificate no. 4047) throughout the term of this Agreement.
- 4) CONTRACTOR shall perform work as directed in the *Weck Laboratories, Inc. - Quality Assurance Program Manual*, approved as revision 20.4 effective 4-5-2018.
- 5) CONTRACTOR shall supply Quality Control (QC) at Tier Levels 1 and 2 as standard. These standard QC Tier levels consist of the analytical report (with trace values, method detection limit values, result values, and reporting limit values), completed Chain of Custody (both DISTRICT submittal and any sub-contract lab transfers), method blank results, matrix spike/matrix spike duplicate summary with control limits, laboratory control sample results with control limits, surrogate recoveries for Gas Chromatography and Gas Chromatography / Mass Spectrometry with control limits, case narratives/corrective action reports when necessary.
- 6) CONTRACTOR shall provide Method Detection Limit (MDL) study updates (with data set and standard deviation used per 40 CFR Part 136, Appendix B) for groundwater volatiles method 8260 and base-neutral method 8270. MDL verifications are scheduled for these methods as prescribed by CONTRACTOR's NELAP certification (major changes to equipment or personnel).
- 7) For landfill groundwater well samples, CONTRACTOR shall identify and quantify all peaks greater than 10% of the nearest internal standard for volatiles, semi-volatiles, pesticides and PCBs. If procedures are required to determine more accurately for any unknown analyte observed, CONTRACTOR will inform the DISTRICT and discuss method options to identify the peak. An additional charge will apply based on the analytical methods performed, including the supplemental reporting of TICs (tentatively identified compounds).
- 8) CONTRACTOR shall provide routine flag notations in result reporting and/or case-narratives.
- 9) CONTRACTOR shall provide courier service. Courier service will include issuance of laboratory specific sample bottles of known quality, coolers and appropriate packing materials.

- 10) CONTRACTOR shall specify that courier receipt of samples places short holding time responsibility to SUPPLIER, provided the scheduled courier pickup was pre-notified/pre-scheduled with proper identification of test methods, sample dates/times on the chain-of custody.
- 11) CONTRACTOR shall report to DISTRICT as to the sample acceptability by 'Case Narrative/Holding Times.'

RATE SHEET

CONTRACTOR shall provide the above laboratory analysis services to DISTRICT for a total cost not to exceed \$130,000 at the rates shown on the following pages.

-- THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK --

Analytical Services Quotation

Contract Pricing - expires 6-30-2019
 Ventura Regional Sanitation District
 Richard Jones

Bid Valid: 07/01/2018
 Bid Expires: 06/30/2019

Matrix	Parameters	Method	2017-2018 Price	2018-2019 Price
Water	1,4-Dioxane - GCMS	EPA 8270M	\$95.00	\$98.80
Water	200.7 Hardness	_Varies	\$11.00	\$11.44
Water	6010 metals CAM 17 w	_Varies	\$85.00	\$88.40
Water	Alkalinity, Bicarbonate - SM 2320B	SM 2320B	\$9.00	\$9.38
Water	Alkalinity, group - SM 2320B	SM 2320B	\$9.00	\$9.38
Water	Alkalinity, total - SM 2320B	SM 2320B	\$9.00	\$9.38
Water	Alkyl Phenols by GCMS D7065	ASTM D7065	\$165.00	\$171.80
Water	Aluminum - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Aluminum - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Ammonia-N - EPA 350.1	EPA 350.1	\$16.00	\$16.64
Water	Antimony - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Antimony - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Antimony - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Arsenic - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Arsenic - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Arsenic - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Asbestos, water - TEM	EPA 100.2	\$127.20	\$132.28
Water	Barium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Barium - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Barium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Beryllium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Beryllium - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Beryllium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Biochemical Oxygen Demand - SM5210B	SM 5210B	\$24.00	\$24.96
Water	Boron - Diss - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Boron - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Boron - EPA 200.8	EPA 200.8	\$50.00	\$52.00
Water	Boron - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Bromide - EPA 300.0	EPA 300.0	\$9.00	\$9.38
Water	Cadmium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Cadmium - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Cadmium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Calcium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Calcium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Chemical Oxygen Demand - EPA 410.4	EPA 410.4	\$20.00	\$20.80

Leo Raab
 Director of Business Development
 Weck Laboratories, Inc.

Water	Chloride - EPA 300.0	EPA 300.0	\$9.00	\$9.38
Water	Chromium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Chromium - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Chromium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Chromium, Hexavalent - EPA 218.6	EPA 218.6	\$35.00	\$36.40
Water	Chromium, Hexavalent - EPA 7196	EPA 7196A	\$35.00	\$36.40
Water	Cobalt - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Cobalt - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Cobalt - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Copper - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Copper - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Copper - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Cyanide, Total - ASTM D 7511	ASTM D7511	\$23.00	\$23.92
Water	Cyanide, total - EPA 335.4	EPA 335.4	\$23.00	\$23.92
Water	Dioxin 2378TCDD - EPA 1613B	EPA 1613B	\$240.00	\$249.60
Water	EPA 504.1 - Fumigants (EDB, DBCP)	EPA 504.1	\$118.40	\$123.14
Water	EPA 508 - Organochlorine Pesticides & PCBs	EPA 508	\$75.00	\$78.00
Water	EPA 515.3 - Chlorinated Acid Herbicides	EPA 515.3	\$127.20	\$132.29
Water	EPA 524.2 - TTHM	EPA 524.2	\$43.00	\$44.72
Water	EPA 524.2 - Volatile Organic Compounds	EPA 524.2	\$80.00	\$83.20
Water	EPA 525.2 - Regulated 3 & 507 compounds	EPA 525.2	\$228.80	\$237.95
Water	EPA 531.1 - Carbamates	EPA 531.1	\$127.20	\$132.29
Water	EPA 547 - Glyphosate	EPA 547	\$84.80	\$88.19
Water	EPA 548.1 - Endothall	EPA 548.1	\$127.20	\$132.29
Water	EPA 549.2 - Diquat	EPA 549.2	\$152.80	\$158.91
Water	EPA 552.2 - Haloacetic Acids (HAA5)	EPA 552.2	\$54.00	\$56.16
Water	EPA 608 - Organochlorine Pesticides & PCBs	EPA 608	\$75.00	\$78.00
Water	EPA 608 - Organochlorine Pesticides & PCBs CTR	EPA 608	\$75.00	\$78.00
Water	EPA 624 - Acrolein & Acrylonitrile	EPA 624	\$80.00	\$83.20
Water	EPA 624 - Volatile Organic Compounds	EPA 624	\$80.00	\$83.20
Water	EPA 624 - Volatile Organic Compounds CTR	EPA 624	\$80.00	\$83.20
Water	EPA 625 - Semivolatile Organic Compounds	EPA 625	\$155.00	\$161.20
Water	EPA 625 - Semivolatile Organic Compounds CTR	EPA 625	\$155.00	\$161.20
Water	EPA 8081A/8082 - Pesticides and PCBs	_Varies	\$75.00	\$78.00
Water	EPA 8151A - Chlorinated Herbicides	EPA 8151A	\$110.00	\$114.40
Water	EPA 8260B - TCE, PCE, CCL4 - STLC	EPA 8260B	\$120.00	\$124.80
Water	EPA 8260B - Volatile Organic Compounds	EPA 8260B	\$80.00	\$83.20
Water	EPA 8260B - Volatile Organic Compounds Appx2	EPA 8260B	\$90.00	\$93.60
Water	EPA 8270C - Semivolatile Organic Compounds	EPA 8270C	\$155.00	\$161.20
Water	Fluoride - EPA 300.0	EPA 300.0	\$9.00	\$9.38
Water	General Minerals & Inorganic Chemicals (Title 22)	*** DEFAULT SPE	\$432.80	\$450.11
Water	General Physical (Title 22)	_Varies	\$33.60	\$34.94
Water	Gross Alpha - EPA 900.0	EPA 900.0	\$22.00	\$22.88
Water	Gross Beta - EPA 900.0	EPA 900.0	\$22.00	\$22.88

Leo Raab
 Director of Business Development
 Weck Laboratories, Inc.

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Water	Iron - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Iron - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Iron, dissolved - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Iron, dissolved - EPA 6010B	EPA 6010	\$5.50	\$5.72
Water	Lead - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Lead - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Lead - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Magnesium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Magnesium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Manganese - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Manganese - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	MBAS - SM 5540 C	SM 5540C	\$22.00	\$22.88
Water	Mercury - EPA 245.1	EPA 245.1	\$11.00	\$11.44
Water	Mercury - EPA 7470	EPA 7470A	\$11.00	\$11.44
Water	Molybdenum - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Molybdenum - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Molybdenum - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Nickel - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Nickel - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Nickel - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Nitrate-N - EPA 300.0	EPA 300.0	\$9.00	\$9.36
Water	Nitrate-N - EPA 353.2	EPA 353.2	\$9.00	\$9.36
Water	Nitrite-N - EPA 300.0	EPA 300.0	\$9.00	\$9.36
Water	Nitrite-N - EPA 353.2	EPA 353.2	\$9.00	\$9.36
Water	NO2+NO3-N - EPA 353.2	EPA 353.2	\$18.00	\$18.72
Water	Oil and Grease - EPA 1664A	EPA 1664B	\$22.00	\$22.88
Water	Organic Nitrogen - SM 4500Norg B	_Varies	\$25.00	\$26.00
Water	Perchlorate - EPA 314.0	EPA 314.0	\$51.20	\$53.25
Water	pH - SM 4500 H B	SM 4500H+-B	\$5.50	\$5.72
Water	Phenolics in water - EPA 420.4	EPA 420.4	\$39.00	\$40.56
Water	Phosphate-PO4, total - EPA 365.3	EPA 365.3	\$17.00	\$17.68
Water	Phosphorus - EPA 365.1	EPA 365.1	\$17.00	\$17.68
Water	Phosphorus - EPA 365.3	EPA 365.3	\$17.00	\$17.68
Water	Polybrominated Diphenyl Ethers (PBDEs) - EPA 1614M	GC/MS SIM	\$165.00	\$171.60
Water	Potassium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Potassium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	PPCP - Hormones by LCMSMS-APCI+	EPA 1604M-APCI	\$165.00	\$171.60
Water	PPCP - Pharmaceuticals by LCMSMS-ESI-	EPA 1604M-ESI-	\$165.00	\$171.60
Water	PPCP - Pharmaceuticals by LCMSMS-ESI+	EPA 1604M-ESI+	\$165.00	\$171.60
Water	Radium-226, Total Alpha - sub	EPA 903.0	\$75.00	\$78.00
Water	Radium-228 - sub	EPA Ra-05	\$170.00	\$176.80
Water	Selenium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Selenium - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Selenium - EPA 6010B	EPA 6010B	\$5.50	\$5.72

Leo Raab
 Director of Business Development
 Weck Laboratories, Inc.

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Water	Silver - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Silver - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Silver - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Sodium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Sodium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Specific Conductance (EC) - SM 2510B	SM 2510B	\$5.50	\$5.72
Water	Strontium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Strontium-90 - sub	EPA 905.0	\$120.00	\$124.80
Water	Sulfate - EPA 300.0	EPA 300.0	\$9.00	\$9.36
Water	Sulfide, dissolved -SM 4500S2 D	SM 4500S2-D	\$21.60	\$22.46
Water	Sulfide, total without suspended solids -SM4500S	SM 4500S2-D	\$16.00	\$16.64
Water	Thallium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Thallium - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Thallium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Tin - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Titanium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Total Dissolved Solids - SM 2540C	SM 2540C	\$10.00	\$10.40
Water	Total Organic Carbon - SM 5310B	SM 5310B	\$24.00	\$24.96
Water	Total Organic Carbon - SM 5310C	SM 5310C	\$24.00	\$24.96
Water	Total Organic Halogens - SM 5320B	SM 5320B	\$80.00	\$83.20
Water	Total Solids - Gravimetric	EPA 160.3	\$10.00	\$10.40
Water	Total Suspended Solids - SM2540D	SM 2540D	\$10.00	\$10.40
Water	Uranium (pCi/L) - EPA 200.8	EPA 200.8	\$22.00	\$22.88
Water	Vanadium - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Vanadium - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Vanadium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Water	Zinc - EPA 200.7	EPA 200.7	\$5.50	\$5.72
Water	Zinc - EPA 200.8	EPA 200.8	\$5.50	\$5.72
Water	Zinc - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	6010 metals CAM 17 s	_Varies	\$85.00	\$88.40
Solid	Aluminum - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Ammonia-N - EPA 350.1	EPA 350.1M	\$16.00	\$16.64
Solid	Arsenic - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Cadmium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Copper - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	EPA 8015B - Diesel & Oil Range Organics (DRO/ORO)	EPA 8015D	\$43.00	\$44.72
Solid	EPA 8015B - Gasoline Range Organics (GRO)	EPA 8015D	\$38.00	\$39.52
Solid	EPA 8081A/8082 - Pesticides and PCBs	_Varies	\$75.00	\$78.00
Solid	EPA 8151A - Chlorinated Herbicides	EPA 8151A	\$110.00	\$114.40
Solid	EPA 8260B - Volatile Organic Compounds	EPA 8260B	\$80.00	\$83.20
Solid	EPA 8270C - Semivolatile Organics BNA	EPA 8270C	\$155.00	\$161.20
Solid	Lead - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	MBAS - SM 5540 C	SM 5540C M	\$22.00	\$22.88
Solid	Mercury - EPA 7470	EPA 7470A	\$11.00	\$11.44

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Solid	Mercury - EPA 7471	EPA 7471B	\$11.00	\$11.44
Solid	Molybdenum - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Nickel - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	pH - EPA 9045C	EPA 9045C	\$5.50	\$5.72
Solid	Phosphate-PO4, total - EPA 385.3	EPA 385.3M	\$17.00	\$17.68
Solid	Phosphorus - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Potassium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Selenium - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Specific Conductance (EC) - SM 2510B	SM 2510B M	\$5.50	\$5.72
Solid	Tin - EPA 6010B	EPA 6010B	\$5.50	\$5.72
Solid	Total Dissolved Solids - SM 2540C	SM 2540C M	\$10.00	\$10.40
Solid	Total Solids - Gravimetric	SM 2540G	\$10.00	\$10.40
Solid	Zinc - EPA 6010B	EPA 6010B	\$5.50	\$5.72

Item	Description	Item Type	Rate	Item Total
LineItem	Coumer-Toland-reg, pre-sched @ 10%	Standard		
LineItem	Coumer-OPark&Bailard-non-reg @ 13%	Standard		
LineItem	Coumer-OPark&Bailard-reg, pre-sched @ 8%	Standard		
LineItem	Coumer-Toland-non-reg @ 15%	Standard		
LineItem	Rush Fee in %/workday 150/0 100/1 75/2-3 30/4-5	Percent		
LineItem	Level III QC @ 10% Surcharge	Standard		
LineItem	Level IV QC @ 15% Surcharge	Standard		
LineItem	Sampling Kit - Sterile Filter, Syringe & Bottle	Standard	\$16.00	\$16.64
LineItem	STLC Extraction Fee	Standard	\$64.00	\$66.56
LineItem	TCLP Extraction Fee (non-VOA)	Standard	\$84.80	\$88.19
LineItem	TCLP Extraction Fee (ZHE) for VOA	Standard	\$110.40	\$114.82

Leo Raab
 Director of Business Development
 Weck Laboratories, Inc.

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