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**VENTURA REGIONAL SANITATION DISTRICT**  
**FISCAL YEAR 2017 BUDGET SUMMARY**  
**ENTERPRISE FUND**

Description	Actual FY 2014 Yearend	Actual FY 2015 Yearend	Adopted FY 2016 Budget	Estimated FY 2016 Yearend	Proposed FY 2017 Budget	FY16 vs. FY17 Budget Inc/(Dec)
<b>Operating revenues:</b>						
Revenue - sales	\$ 19,428,644	\$ 21,415,729	\$ 19,659,808	\$ 21,089,430	\$ 21,321,289	8%
Revenue - other	607,696	456,575	372,226	345,337	581,526	56%
Reimb from outside agencies	-	-	-	-	-	0%
<b>Total operating revenues</b>	<b>20,036,340</b>	<b>21,872,303</b>	<b>20,032,034</b>	<b>21,434,767</b>	<b>21,902,815</b>	<b>9%</b> [1]
<b>Operating expenses:</b>						
Salaries and employee benefits	7,838,223	7,983,187	9,048,016	7,821,811	9,213,244	2%
General administrative	415,343	495,050	480,874	412,559	572,423	19%
Operating materials and supplies	3,806,463	3,680,851	3,100,182	3,209,339	3,158,713	2%
Contract services - labor	187,737	395,707	255,800	523,340	318,000	24%
Professional services	1,418,687	1,581,407	2,773,486	2,583,186	2,622,932	-5%
Facility maintenance	1,209,466	1,851,291	1,627,779	1,321,136	1,738,622	7%
Permit, fees & other	1,794,183	1,407,009	1,362,418	1,692,356	1,506,813	11%
<b>Total operating expenses</b>	<b>16,670,101</b>	<b>17,394,502</b>	<b>18,648,556</b>	<b>17,563,728</b>	<b>19,130,747</b>	<b>3%</b>
<b>Operating income(loss) before depreciation</b>	<b>3,366,239</b>	<b>4,477,801</b>	<b>1,383,478</b>	<b>3,871,039</b>	<b>2,772,068</b>	<b>100%</b>
Depreciation and amortization	3,529,371	3,776,744	3,792,422	3,706,555	4,489,216	18%
<b>Operating income(loss)</b>	<b>( 163,132 )</b>	<b>701,057</b>	<b>( 2,408,944 )</b>	<b>164,484</b>	<b>( 1,717,148 )</b>	<b>-29%</b>
<b>Non-operating revenues(expenses):</b>						
Interest and investment earnings	360,061	367,628	472,500	351,444	306,700	-35%
Gain(loss) on sales and/or disposals of assets	4,832	( 12,552 )	-	63,658	-	0%
Debt service interest expense	( 1,045,024 )	( 922,435 )	( 845,751 )	( 1,463,011 )	( 690,788 )	-18%
Grant revenue	-	-	-	-	-	0%
Other, net	107,325	94,792	164,425	78,743	104,078	-37%
<b>Total non-operating revenues(expenses) before transfers</b>	<b>( 572,807 )</b>	<b>( 472,568 )</b>	<b>( 208,826 )</b>	<b>( 969,166 )</b>	<b>( 280,010 )</b>	<b>34%</b>
Overhead cost allocation - Central Administration	2,400,000	2,437,387	2,934,159	2,934,156	2,919,268	-1%
ISF fleet use	2,118,485	2,185,256	2,310,625	2,306,123	2,117,204	-8%
Intra-department labor transfer	662,364	516,864	150,873	458,823	166,146	10%
Landfill processing fee transfer	152,251	171,776	98,840	145,376	150,880	53%
Contra-post closure expenses	996,724	805,553	1,164,967	1,316,054	952,544	-18%
<b>Total transfers in</b>	<b>6,329,824</b>	<b>6,116,836</b>	<b>6,659,464</b>	<b>7,160,532</b>	<b>6,306,042</b>	<b>-5%</b>
Overhead cost allocation - Central Administration	( 2,400,000 )	( 2,437,387 )	( 2,934,159 )	( 2,944,160 )	( 2,919,268 )	-1%
ISF fleet use	( 2,118,485 )	( 2,185,256 )	( 2,310,625 )	( 2,306,123 )	( 2,117,204 )	-8%
Intra-department labor transfer	( 662,364 )	( 516,864 )	( 150,873 )	( 458,823 )	( 166,146 )	10%
Landfill processing fee transfer	( 152,251 )	( 171,776 )	( 98,840 )	( 145,376 )	( 150,880 )	53%
Provision for landfill closure/postclosure	( 1,274,891 )	( 1,407,536 )	( 1,328,840 )	( 1,442,183 )	( 1,431,392 )	8%
<b>Total transfers out</b>	<b>( 6,607,991 )</b>	<b>( 6,718,819 )</b>	<b>( 6,823,336 )</b>	<b>( 7,296,666 )</b>	<b>( 6,784,890 )</b>	<b>-1%</b>
<b>Net transfers</b>	<b>( 278,167 )</b>	<b>( 601,983 )</b>	<b>( 163,873 )</b>	<b>( 136,133 )</b>	<b>( 478,848 )</b>	<b>192%</b>
<b>Total non-operating revenues(expenses), net</b>	<b>( 850,974 )</b>	<b>( 1,074,551 )</b>	<b>( 372,699 )</b>	<b>( 1,105,299 )</b>	<b>( 758,858 )</b>	<b>104%</b>
<b>Change in net assets</b>	<b>\$ ( 1,014,106 )</b>	<b>\$ ( 373,494 )</b>	<b>\$ ( 2,781,643 )</b>	<b>\$ ( 940,814 )</b>	<b>\$ ( 2,476,006 )</b>	<b>-11%</b>

**VENTURA REGIONAL SANITATION DISTRICT**  
**FISCAL YEAR 2017 BUDGET SUMMARY**  
**ENTERPRISE FUND**

**COMMENTS**

- [1] Anticipated operating revenues for FY 2017 are \$1,870,780, or approximately 9%, more than the FY 2016 budget. This is primarily attributable to increases in solid waste tonnage, biosolids tonnage, billable hours, billable rates, and microturbine electrical generation.
- [2] Salaries & Employee Benefits increased by approximately \$165K, or 2%. The Proposed FY 2017 Budget includes 20.97 FTE in Central Administration, 30.41 FTE in the Water Wastewater Division, 23 FTE in the Solid Waste Division, and 2 FTE in Vehicles & Heavy Equipment Internal Service Fund.
- [3] General administrative expenses include Board fees and reimbursements of travel expenses, as well as seminar and travel expenses associated with District employees.
- [4] FY2017 Operating Materials and Supplies increases and decreases, by segment, are as follows: a \$3.7K decrease in Central Administration, a \$27.3K increase in Water/Wastewater, a \$121.8K increase in the Biosolids & Microturbines Electrical Generation Facility, a \$26.4K increase in Solid Waste, a \$114.3K decrease in Post Closed Landfill Maintenance, and a \$1.1K increase in Vehicles & Heavy Equipment.
- [5] FY2017 includes a \$76.3K decrease in Central Administration, \$2.5K decrease in the Biosolids & Microturbine Electrical Generation Facility, \$15K increase in Post Closed Landfill Maintenance, and \$126K increase in the Solid Waste Division.
- [6] Professional Services are primarily comprised of legal (\$513.5K), engineering consultants (\$413K), contractor construction (\$305.2K), environmental consultants (\$301.1K), IT services (\$237.8K), safety consultants (\$110.5K), FLEX Energy (\$100K), and accounting services (\$36K).
- [7] The \$110.8K increase for FY2017 includes a \$158.5K decrease in the Biosolids & Microturbines Electrical Generation Facility, \$198.7K increase in Post Closed Landfill Maintenance, a \$33.5K increase in Solid Waste, a \$27.2K increase in Central Administration, and a \$10K increase in Vehicles & Heavy Equipment.
- [8] Permits and fees have increased primarily due to increased solid waste and biosolids tonnage, landfill operations six days per week, and IT maintenance agreements.
- [9] The allocation of Central Administrative overhead costs are primarily allocated to the Solid Waste Division (56.4%) and Water Wastewater Division (41.3%) based on percentage of total operating revenue. The allocation may fluctuate from year to year as the operating revenue between divisions changes.
- [10] The provision for landfill closure/postclosure has increased by approximately \$102.6K to reflect the calculated per ton rate needed to reach the required closure/postclosure reserves needed upon closure of the Toland landfill in 2027.

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